Paysafe:

SwipeSimple Product Line:

Payments, Terminal, and Register Software Online Dashboard & Virtual Terminal July 2022

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Contents

- NEW: SwipeSimple Register
- SwipeSimple Overview: Now <u>Three</u> Software Tiers
- Aries8 Peripherals
- iEntry Updates
- Optional Merchant Addendum
- Cash Discount Update
- Support Reminder
- Register Deep Dive
- All Software Tiers
 - Payments, Terminal, Register
 - Business Types
 - Sales Enablement

NEW: SwipeSimple Register Software

The POS system packed with time-saving features.

FEATURES

8	Medium	s	0.50
8	Large	s	1.00

Item Modifiers

Make order modifications quick and automatic to save time and ring up customized orders faster.

Cancel Done

Item Level	Item Tax
Tax Rates	No tax
Tux Tracoo	NJ sales tax 6%
Easily assign different	Alcohol tax 2%
tax rates to individual	
1	

items to collect exactly the right tax on every transaction.

PAX Aries8	X See Neary - Environment - Perministra - Gene Nature

PA	X A80
----	-------

PAX A920

+ Mobile app, VT, BYOD Android/iOS Tablet

ACCESSORIES



Receipt printers

Easily customize your setup with USB-connected peripherals.

Cash drawers

Quickly accept every type of payment, including cash. This automatic cash drawer



holds five bill denominations and eight coin slots.

Now <u>Three</u> Software Tiers (on FD Omaha or TSYS)

NEW—Launching on July 20th

	SwipeSimple Register	 Add "light" POS features for retail and QSR with item modifiers and item-level t Can run on a PAX Aries8 with optional Star Micronics cash drawers and printers Includes SwipeSimple Payments with <u>no additional buy rate</u> 	Caxes Compatibility PAX Aries8 PAX A80/A920 SWIFT B200/B250 Mobile app and VT BYOD Android/iOS Tablet	
Software tiers are set at the	SwipeSimple Terminal	 Expand SwipeSimple to a PAX A80 or A920 terminal Provide merchants with an omnichannel solution with cloud inventory Includes SwipeSimple Payments with <u>no additional buy rate</u> 	Compatibility PAX A80/A920 SWIFT B200/B250 Mobile app and VT BYOD Android/iOS Tablet	Upsell as merch with Swip
total merchant level. Move a merchant up to Register and unlock new features for all devices like Mobile, Invoicing,	SwipeSimple Payments (previously "mPOS")	 App-based BYOD smartphone solution (card readers optional) Merchants can take payments on the go and send digital receipts + offline mode Comes with online SwipeSimple Dashboard, Invoicing, Subscriptions, Virtual Terminal and more!! 	Compatibility SWIFT B200/B250 Mobile app and VT BYOD Android/iOS Tablet	erchants <i>grow</i> SwipeSimple
Subscriptions, Virtual Terminal and more!!	Extras	 NEW – Unlimited users with <u>no buy rate</u> per additional user, effective July 1st, 2022 Standard %/\$ cash discounting on all devices + VT with separate buy rate 		

Standard %/\$ cash discounting on all devices + VT with separate buy rate •

Additional devices/multi-MID at one reduced buy rate, irrespective of software tier

Aries8 Peripherals for SwipeSimple Register



• The following peripherals will be available through deployment to pair with the Aries8 running SwipeSimple Register:



ENS 367-3884 Stand—professional looking swivel stand that can be screwed into a merchant's countertop and securely hold the Aries8



ENS 367-3408 Base—optional for those merchants that do not want to screw down their swivel stand; includes both rubber and 2x sided sticky tape bottoms



Star Micronics 13x13 Cash Drawer (recommended)—compact cash drawer with 4 bill holders and 5 coin slots; this looks great with an ENS swivel stand on top



Star Micronics 16x16 Cash Drawer—large cash drawer with 5 bill holders and 8 coin slots; good for those merchants that accept far more cash than card



- Star Micronics TSP143IIIU USB Printer—thermal receipt printer that can also moonlight as a kitchen printer
- These peripherals are NOT compatible with the PAX A80/A920 or SwipeSimple Terminal
- A new hardware pricing sheet will be sent out with a revamped SwipeSimple section

iEntry Updates—Coming July 20th

Gateway section updates:

- Brand name change: CardFlight -> SwipeSimple
- Device/Model changes:
 - Now two options:
 - 1. Paysafe SwipeSimple default
 - 2. SwipeSimple Reseller (VAR Only) for partners that go direct & self-deploy

Terminal section updates:

- Brand name change: PAX, SWIFT etc. -> SwipeSimple
- Device/Model changes:
 - Added SWIFT B200/B250 mobile readers along with the PAX Aries8
 - All devices are now tied to a software tier for onboarding purposes
 - Examples:
 - Select B200 (SwipeSimple Payments mPOS) or B200 (SwipeSimple Register) if Register tier desired
 - Select PAX A80 (SwipeSimple Terminal) or PAX A80 (SwipeSimple Register) if Register tier desired
 - For the Aries8, the only option is Aries8 (SwipeSimple Register)

New OPTIONAL Merchant Addendum

- Optional addendum not required for onboarding purposes
- Use as Rate Adjustment Addendum or CIT alternative
- Redesigned to include SwipeSimple Register and the Aries8 terminal and remove user section
- Merchants can now add/remove users within their SwipeSimple accounts on their own

Office Number:	Agent Number:	Sales Rep	presentative N	Number:	
Agent Name:	Agent Contact #:				
New SwipeSimple Merchant Merchant Number:	Existing SwipeSimple M Additional Device mPOS upgrade to' Existing Merchant Numbe Additional MID:	Terminal r:	Multi-M	Merchant Addi	ional MID
Merchant Name (DBA):	Contact Name				
	Contact Phone				
City, State, Zip:	Email Address				
only ound only.	Equipment Information				
Select Equipment: PAX Aries8		Paym	ients ("mPO	S") Only	
	Product Bundles & Pricing	1			
Product Bundles:				Pricing:	
	Q	uantity	Setup	Monthly	Transacti
SwipeSimple Register, Payments (inclu	ding Dashboard & Virtual Terminal)		\$	\$	\$
SwipeSimple Terminal, Payments (incl	uding Dashboard & Virtual Terminal)		\$	\$	\$
SwipeSimple Payments ("mPOS") (inc	luding Dashboard & Virtual Terminal)		\$	\$	\$
Add Ons:					
SwipeSimple Cash Discount			\$	\$	s
SwipeSimple Additional Device or Mu	ilti-Merchant Additional MID				
Additional Register			\$	\$	\$
Additional Terminal			\$	\$	s
Additional Payments ("mPOS")		ş	\$	\$
Total Wire	eless (InStore) / Gateway Fees (Access):		\$	\$	s
NOTE: The above referenced fees will (Internal Use Only: Please add above fees to existing	be added to your current pricing.				
Agreement (the "Merchant Agreement") below ("Merchant"). Except as expressly n fiftmed and ratified. Hereafter, all referee Mddendum. No cross-outs, changes or modi 3y signing below, Merchant hereby authoria s such checking account may by changed fu Merchant Name (DBA):	Agreement (this "Addendum"), amends and y and among Paysafe Payment Processing S nodified by this Addendum, the terms and noces to the Merchant Agreement shall m ifications to this Addendum will be accepted zes Paysafe to debit Merchant's checking ac room time-to-time, for any amounts that may	olutions, provisio ean the i l or appro- count as y be owed	LLC ("Payse ns of the Me Merchant Ag wed unless co designated ir l by Merchan	afe") and the N erchant Agreen greement as m onfirmed in wri- a the Merchant at pursuant to t	lerchant name nent are herel odified by th ting by Paysal Agreement, o

Cash Discount Update

SwipeSimple

Program type	Standard cash discount
Pricing markup	Manual by merchant
Parameters	Select CD % or flat \$ amount
Recommended parameters	<i>Recommend</i> 4% pricing markup, 3.85% CD, 3.85% discount rate (DR) for credit
Banks	PNC, Citizens, Woodforest
Platforms	FD Omaha, TSYS
Hardware	Register: PAX Aries8 + all other Terminal: PAX A80, A920 Payments: Swift B200, B250 +Virtual Terminal
Required pricing	Dual price or credit only
Required signage	At entry and point of sale
Merchants key in	Card Amount into terminal
Customer receipts show	CD adjustment lines for relevant transactions
Key selling point	Omnichannel CD; available on all software tiers
Agent buy rate	\$5/MID per month

- Cash discount is possible with Register software and the Aries8
- Standard %/\$ cash discount program
- Cash Discount Request Form still required

Important:

It is the agent's responsibility to inform and instruct merchants on <u>both</u> the required pricing and required signage for the CD program a merchant is placed on.

If merchants fail to comply with these requirements, they may be found in violation by the card brands. This will negatively impact their processor experience, and potential result in monetary fines.

Merchant Violations / Card Brands

- 1st Notification: Merchant will be notified and will have 30 days to remedy the violation(s).
- 2nd Notification: Merchant will be fined by the card brands. Fines start at \$1,000-\$5,000 and Paysafe will pass these on to the merchant.

Support Reminder

Level I Support

Paysafe Tech Support

1-800-554-4777, option 2 <u>technicalsupport@merchant-info.com</u>

Level II Support

CardFlight Support

1-800-783-5596

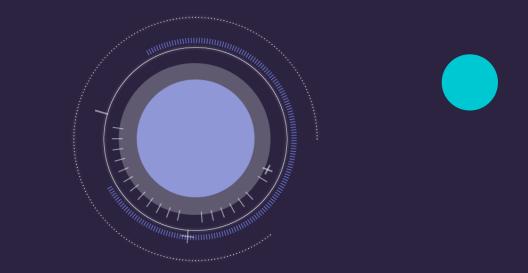
support@swipesimple.com

CardFlight Support Center—great resource!

https://support.swipesimple.com/hc



SwipeSimple Register Deep Dive





Paysafes

SwipeSimple Register Key Features

Point of Sale capabilities

Payment terminal capabilities



- Item Modifiers
- Item-Level Taxes
- Optional cash drawer and printer peripherals on Aries8
- Record cash sales
- In-store elegance
 and efficiency

- Easily accepts card payments through swipe, dip or tap
- Card and device contactless
- Void and refunds on the device
- Post-Auth Tip Adjust
- Automatic and manual batching
- Debit Routing

- Modern interface for quick training and improved accuracy
- Customizable tip settings
- Digital receipts via SMS or email
- Full support for SwipeSimple Item Catalog
- Real-time inventory management and transaction history
- Access to SwipeSimple Dashboard , Invoicing, Subscriptions, Virtual Terminal

All in a sleek, modern, all-in-one device

SwipeSimple Software Tier Overview





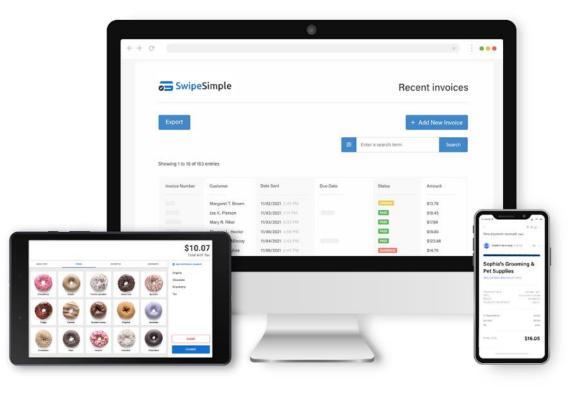


Product	SwipeSimple Payments	SwipeSimple Terminal	SwipeSimple Register
Software Package	SwipeSimple Payments- Included with all Software packages!	SwipeSimple Terminal	SwipeSimple Register
Recommended Devices	Phone, Tablet, Online Dashboard & Virtual Terminal	PAX A920, PAX A920 Pro, and PAX A80	PAX Aries 8, PAX A920, PAX A920 Pro, and PAX A80
Other Devices	N/A	Phone, Tablet, Online Dashboard & Virtual Terminal	Phone, Tablet, Online Dashboard & Virtual Terminal

Reminder: Every Register or Terminal Account gets SwipeSimple Payments

What does my merchant get with SwipeSimple Payments?

- Access to the merchant dashboard
- Virtual Terminal with Level II and III
- Invoicing
- Recurring Payments
- Payment Links



Patysafes

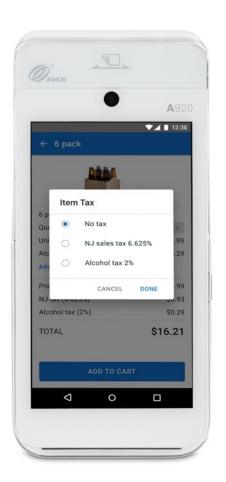
Register Features: Item Modifiers



Now merchants can streamline the instore checkout flow

- Make order modifications quick and automatic to save time and ring up customized orders faster
- Automatically adjust item prices based on every modification, no mental math required
- Consolidate inventory and sales reports for more accurate bookkeeping

Register Features: Item-Level Taxes



Create custom tax rates for products in the Item Catalog

- Assign different tax rates to individual items to collect exactly the right tax on every transaction
- Effortlessly ring up taxable and nontaxable items in the same transaction
- Eliminate the guesswork and automatically calculate tax rates for different jurisdictions

Register Features: Printer and Cash Drawer Support on Aries8



Expanded 8-inch touchscreen delivers full Point of Sale capabilities

- Connect Star Micronics peripherals quickly and easily via USB
- Customizable with high-capacity receipt printers, different size cash drawers, or other hardware
- Expandable plug-and-play functionality lets merchants add more peripherals whenever they need them

SMB Product – Feature Comparison Matrix

	SwipeSimple	Square	clover	Vital
Hardware				
Countertop fixed register	SwipeSimple Register	Square Register	Clover Station	Vital Select
Smart terminal	SwipeSimple Terminal	Square Terminal	Clover Flex, Clover Mini	Vital Plus
BYOD smartphone	SwipeSimple Mobile App	Square Reader	Clover Go	Vital Mobile
BYOD tablet	SwipeSimple Tablet	Square Stand	-	-
Core applications				
Point of Sale	SwipeSimple Register	Square Point of Sale	Clover Point of Sale	Vital Point of Sale
Cloud based inventory & item tracking	SwipeSimple Reporting Dashboard	Square Inventory	Clover Point of Sale	Vital Back Office
Appointments	-	Square appointments	Clover Appointments	-
Virtual Terminal	SwipeSimple Payments	Square Virtual Terminal	Clover Virtual Terminal	-
Invoices	SwipeSimple Payments	Square Invoices	Clover Virtual Terminal	-
Card on File	SwipeSimple Payments	Square Customers	Clover Virtual Terminal	-
Subscriptions & installment payments	SwipeSimple Payments	Square Invoices	Clover Virtual Terminal	-
Ecommerce hosted payment pages	SwipeSimple Payments	Square Checkout	Clover Dashboard	-
Ecommerce payment processing APIs	-	Square APIs	-	-
Real time transaction reports	SwipeSimple Payments	Square Dashboard	Clover Reports	Vital Back Office
Top customer tracking	SwipeSimple Reporting Dashboard	Square Dashboard	Clover Insights	-
Customer records	SwipeSimple Reporting Dashboard	Square Customers	Clover insights	-
Business analytics	SwipeSimple Reporting Dashboard	Square Analytics	Clover Insights	Vital Back Office

Source: Brand public websites. Updated 2/22/2022

Ideal merchants for SwipeSimple Register



Deli & convenience stores



Local coffee & bakeries



Florists & gift shops



Auto Service & Repair

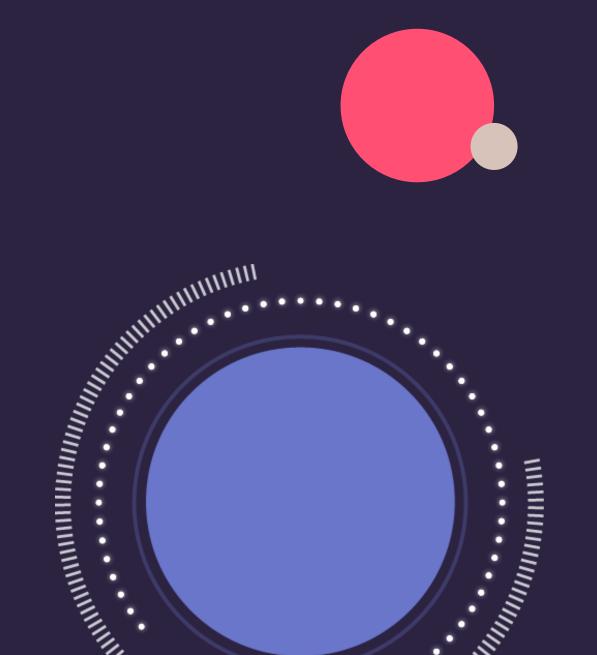
Merchant pain point	Solving their pain point with SwipeSimple Register
Local coffee shop needs an easy solution for customizing each coffee order. They are forced to manually calculate the price for any add- ons.	Key benefit: SwipeSimple Register offers customizable Item Modifiers that allows merchants to include real time customizations and add-ons automatically.
Convenience store sells alcohol and tobacco along with other food items. They are unable to collect tax for alcohol and tobacco because their payment solution only allows single tax rates.	Key benefit: SwipeSimple Register offers customized tax rates that a merchant can select during checkout. They can also summarize their tax reports at the end of the day with SwipeSimple Reporting Dashboard.
A retail store needs an efficient way to build their Item Catalog, including different sizes for the items they sell.	Key benefit: SwipeSimple Register offers merchants a way to easily set up their item catalog with modifiers. They can upload items to automatically build out their Item Catalog, making their business more efficient.

Paysafe:

All SwipeSimple Software Tiers

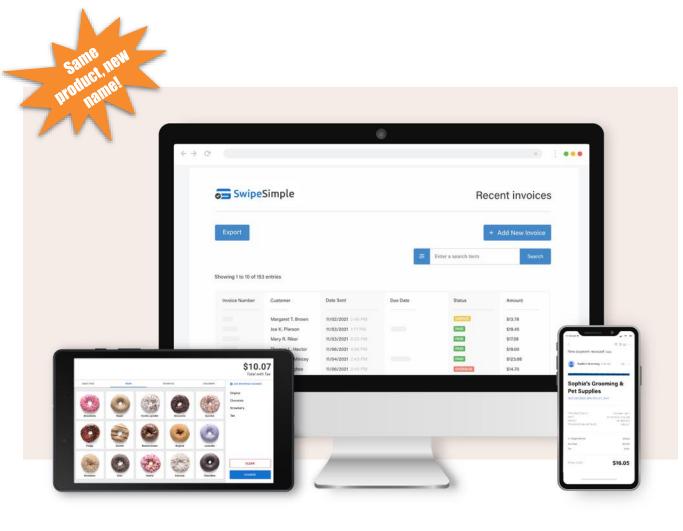
Payments, Terminal, and Register Software Business Types Sales Enablement





SwipeSimple Payments

SwipeSimple Payments

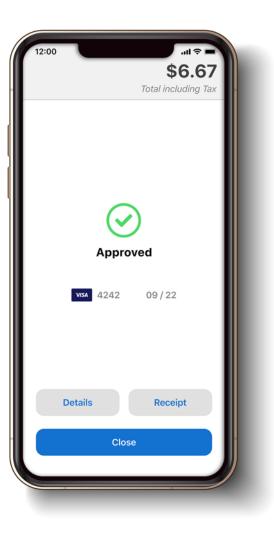


Start taking payments right on your computer, tablet or phone.

- Bill customers remotely with just a computer and web browser via invoicing, payment links, recurring payments and more
- Take credit cards wherever your business takes you with the SwipeSimple Mobile App
- Expand the capability of SwipeSimple with optional accessories like card readers and receipt printers
- Plus, the powerful tools and insights of
 SwipeSimple Reporting Dashboard

SwipeSimple Payments on Mobile Devices

Quick Item Items Discounts Ref #: 5634 Items Items Items	\$6.67 including Tax Cart
Ref #: 5634	Cart 4
Remove Ref # Cle	
	ar Cart
Dog brush - Large	\$8.00 >
Birthday Reward	-\$0.80
Large dog - full groom incl. cut	\$85.00 >
Add on - blueberry facial	\$15.00 >
Quick Item	\$1.80 >
New Customer Special	-25% >
Charge	





Works on Android and iOS devices



Custom tip presets make tipping more convenient for customers



Send email or SMS text receipts instantly



Cloud-based inventory, item tracking, & real-time transaction history

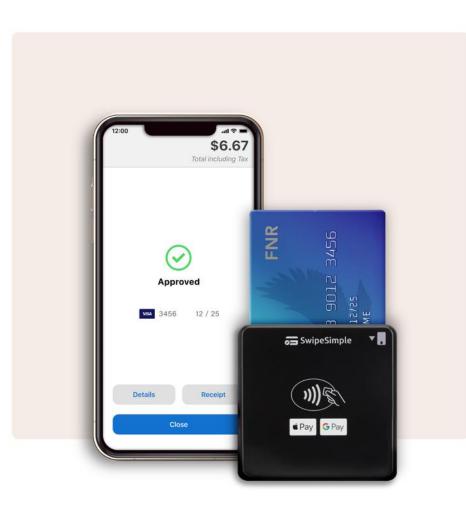


Multi-merchant and multi-user support



Offline mode lets merchants take payments anywhere, even with poor cell reception

Card Reader Overview





Accepts all contactless NFC payments including Apple Pay and Google Pay



Built-in EMV Quick Chip speeds up chip card transaction times



Magnetic stripe reader lets you swipe any credit or debit card



Long battery life: $B250 \rightarrow 600 \text{ EMV}$ transactions $B200 \rightarrow 420 \text{ EMV}$ transactions

Ideal merchants for Payments on the go



Service Providers of at-home services

- Skilled trades like plumbers and electricians
- Maintenance services like housekeeping, landscaping, and pool cleaning
- Vehicle service like windshield repair



Businesses working in remote areas

- Roadside auto services and towing
- Limousine and taxi fleets
- Service providers working in **rural areas**
- Booths at sporting events and festivals





- 3-10 technicians
- Immediate visibility to payments at multiple service locations
 - View all user transactions from Merchant Web Dashboard



Specialty Retail *and* **Food & Beverage** *in remote and open-air environments*

- Food trucks
- Farmers' markets
- Art and craft shows
- Flea markets
- Street festivals

SwipeSimple Payments on a Computer





Take payments faster and easier than ever



Optimize your interchange rates

Invoice your customers and get paid directly



Get paid in one click with digital payment links

Virtual Terminal

ew Transaction			5	iophia's Grooming &	Pet Sup 💌		
Payment Method: Card + Select Customer Cantholder Name				Becord	Cash Payment		
John Doe		Save card for la	ter use				
Credit Card Number		Expiration Date		cw			
4111 1111 1111 1111	~	11 / 23	~	123			
Automatic Adjustments		4.00% Tax			\$0.20		
\$ 5.00		Tax Rate (10%)			**		
Subtotal	\$5.00		Charg	e \$5.72			
Adjustment	50.20			1998-1999-1999-1999-1999-1999-1999-1999			
Тах	\$0.52						
TOTAL	\$5.72						



Start accepting payments right on your computer with SwipeSimple Virtual Terminal



Bill customers remotely or take payments over the phone



Optimize rates with **Address Verification Service** and **Level II & Level III** Interchange Qualification

ſ	-

Integrated **Item Catalog**, customized **tax rates**, and **saved cardholder info** for better efficiency

Level II Interchange Qualification

Level II Interchange Qualification

For web-based transactions, merchant enters a value into:

- Reference number field (i.e., PO number)
- Tax rate drop down

Everything else is done automatically!

Additional Virtual Terminal Features

- Add tax rates, line items, and discounts
- Easily see total sale prior to charging cardholder
- Create charges against card on file
- Improve form field validation
- Smart preferences only show necessary sections

						ore: Test Processor	_
Select Customer							
Cardholder Name							
Bruce Wayne			Sav	ve card for later u	se		
Fredit Card Number			Expirat	ion Date		CVV	
VISA 4242 4242 4242 4242	SA 4242 4242 4242 4242 🗸			01 / 22 🔹 123			
 Address (Optional, used for Address 	- Varifiantian Canada						
 Reference Number (Optional, u 	sed for Level 2 Interd	hange Qualificat	ion)				
Line Items (Optional)							
Description		Quantity	Unit Pr				Amount
Batmobile	X v	1	\$	23,000.00			\$23,000.00
Insurance policy	× *	1	\$	1,500.00			\$1,500.00
Bat suit	× *	1	\$	2,600.00			\$2,600.00
+ Add Item							
Discounts (Optional)							
Description			Value				Amount
Clearance		*	-10%				\$2,710.00
Add Discount							
lmount			Tax				
\$ 27,100.00			King	County (8.875%)			×
			,				
Sub total		\$27,100.00		Ch	arge \$	26,554.61	
Discounts		-\$2,710.00					
Тах		\$2,164.61					
TOTAL	624	,554.61					

Level III Interchange Qualification

Level III Interchange Qualification

If the card BIN number meets the criteria for Level III, a transaction will attempt to qualify for Level III if the merchant enters:

- Reference Number
- Tax amount higher than \$0.00
- Commodity Code
- Line Item details
 - Description
 - Quantity
 - Unit Price
 - SKU
 - Unit of Measure

ew Transaction				Core: Tsys 01	
+ Select Customer					
Cardholder Name					
Government Agency			Save card for later use	2	
Credit Card Number			Expiration Date	CVV	
6 5454 5454 5454 5454			11 / 25	123	
✓ Address (Optional, used for Ad	drees Varification Send				
 Reference Number (Optional) 					
	a, usea for Level II Inte	erchange Qualificat	30 <i>n)</i>		
Commodity Code					
4242					
 Line Items (Optional) 					
Description		Quantity	Unit Price	Taxable	Amour
× Large Hadron Collider	× v	1 0	\$ 3,500.00		\$3,500.0
SKU (Item ID) 🕕			Unit of Measure 🕕		
			Ampere (AMP)		-
× Sprockets	× *	2 8	\$ 700.00	•	\$1,400.0
SKU (Item ID) 🕕			Unit of Measure ()		
			Ampere (AMP)		-
+ Add Item					
Discounts (Optional)					
Amount			Тах		
\$ 4,900.00			Test (8.7%)		
• • • • • • • • • • • • • • • • • • • •					
Subtotal		\$4,900.00	Cha	arge \$5,326.30	
Tax		\$426.30			
TOTAL	\$	5,326.30			

Ideal Merchants for Level II & III







Contracted Service Providers

Specialty Goods like PPE providers

Professional Services

Large Ticket Goods like IT & HVAC

Merchant pain point	Solving pain point with SwipeSimple featuring Level II & III
Transaction fees on high ticket items are expensive	Key benefit: Reduced interchange rates When selling high-ticket goods to B2B and B2G customers, the merchant populates additional fields for the transaction to be submitted for Level II & Level III Interchange Qualification
On-going service contracts with local businesses or government agencies could qualify for lower interchange rates	Key benefit: Merchants can save money on B2B and B2G rates With SwipeSimple Virtual Terminal transactions, merchants potentially lower interchange rates when adding additional fields that will be submitted for Level II & Level III Interchange Qualification

Customers Tab

ohn Dowe				Edit Customer	Delete Customer
Transactions Cards 5	Scheduled Payments Invoices				
• New charge Showing 1 to 3 of 3 entries			Search		_
			Print tabl		
TRANSACTION #	DATE 10/16/2020 11:26 AM	Sale	© AMOUNT \$78.00	© RESULT ©	
10783864-0879	10/01/2020 1:08 PM	Sale	\$31.20	Declined	
10396120-6343	08/18/2020 2:12 PM	Sale	\$29.96	Declined	
Show 10 v entries per page	61			+ Previous 1 Next +	



Make future transactions faster and easier by keeping customer card information on file



Bill your customers automatically by scheduling weekly, monthly, or yearly payments



Access **saved customer information** when creating new transactions and invoices



Understand customers better with associated **past and upcoming transactions**

Scheduling Payments

Export				Ente	r a search term	New Scheduled Payment Search
Showing 1 to 10 of 128 entries	(filtered from 3,041 total entrie	5)				
						Configure table view
DESCRIPTION	¢ CUSTOMER	0 DATE	AHOUNT	\$ TYPE	FREQUENCY	¢ COUNT
Lawn Care	Alexis.Brown	04/29/2021	\$30.00	Subscription	Weekly	82
test	Alexis Brown	04/29/2021	\$0.01	Subscription	Weekly	2
Coffee subscription	Alexis Brown	04/29/2021	\$21.00	Subscription	Weekly	11
test	Alexis Brown	04/29/2021	\$0.01	Subscription	Weekly	2
test	Alexis Brown	04/29/2021	\$0.01	Subscription	Weekly	2
Evebrow Threading	Alexis Brown	04/29/2021	\$21.00	Subscription	Monthly	9
Hair Dye	Susan Demo	04/30/2021	\$75.00	Subscription	Quarterly	11
Evebrow Threading	Alexis Brown	04/30/2021	\$21.00	Subscription	Monthly	21
Evebrow Threading	Alexis Brown	04/30/2021	\$21.00	Subscription	Monthly	21
Hair Sub Box	Alexis Brown	04/30/2021	\$25.00	Subscription	Monthly	30
Show 10 🗸 entries per p	age			+- Previo	us 1 2 3 4	5 _ 13 Next →



Bill your customers automatically by scheduling weekly, monthly, or yearly payments



Schedule a one time payment in advance



Break a large one time payment into installments



Offer recurring payments and subscriptions for ongoing services

Invoices

				-	Add New Invoice
owing 191 to 200 of 210 entries			華	Enter a search term	Search
				🖶 Print table	Configure table view
NVOICE NUMBER	¢ CUSTOMER	DATE SENT	DUE DATE	¢ STATUS	AMOUNT
1234	Arny Johnson	02/25/2019 2:14 PM	04/26/2019	MARKED AS PAID	\$20.00
2019	Kayla Tanso	02/25/2019 12:41 PM	03/27/2019	MARKED AS PAID	\$1,223.72
018	Sally Thomas	02/25/2019 9:49 AM	03/20/2019	VOIDED	\$1,099.95
1017	Business Name	02/22/2019 2:15 PM	04/23/2019	MARKED AS FAID	\$156.20
1016	Benny Sings	02/22/2019 10:49 AM	02/22/2019	940	\$32.99
2015	Alexis Brown	02/21/2019 1:42 PM	03/21/2019	PAST DUE	\$1,050.00
014	Benny Sings	02/20/2019 3:56 PM	02/28/2019	MARKED AS PAID	\$32.99
0013	Bernice Enos	02/20/2019 3:52 PM		UNPAID	\$10.99
<u>1012</u>	Ruby Dalzell	02/20/2019 3:51 PM		UNPAID	\$53.90
8011	Denov.Downs	02/20/2019 3:50 PM		NARRED AS PAID	\$36.74
				evious 1 17 18	19 20 21 Next →



Send customized invoices by **email** or **SMS text message**



Accept credit cards through a **simple**, **mobile-responsive** web form



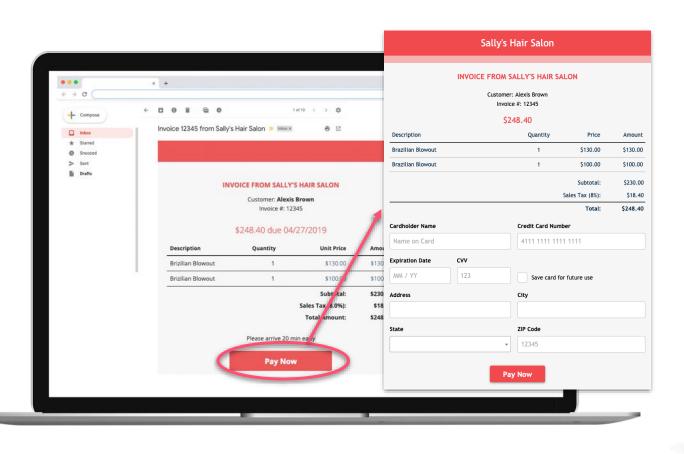
Customize invoices with logo, color, notes, and promotional messages



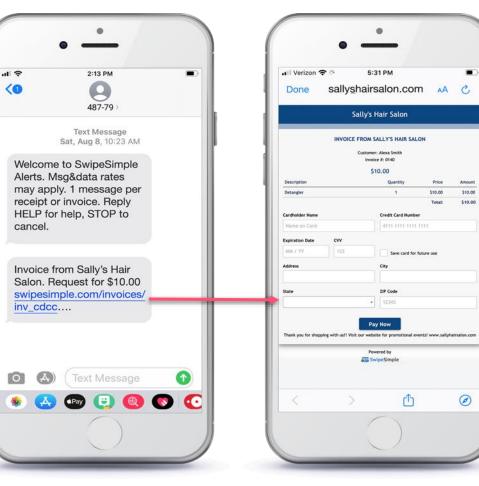
See all invoices in one place, and **easily track** which invoices are paid or unpaid

Invoices - Cardholder Experience

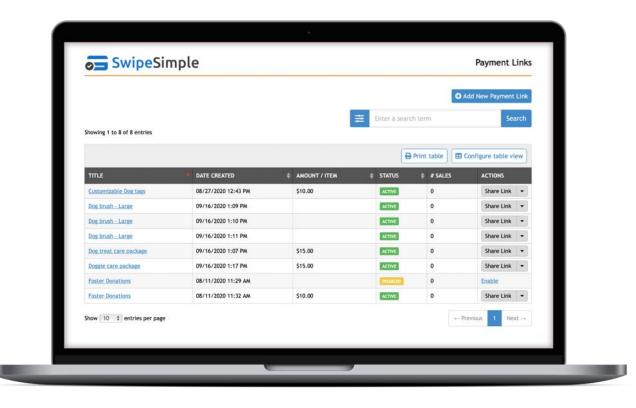
Email

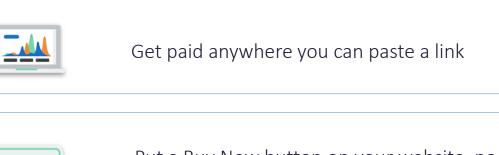


SMS



Payment Links





BUY NOW

Put a Buy Now button on your website, no special software or plugins needed



Post links to Instagram, Facebook, or Twitter and sell to your followers

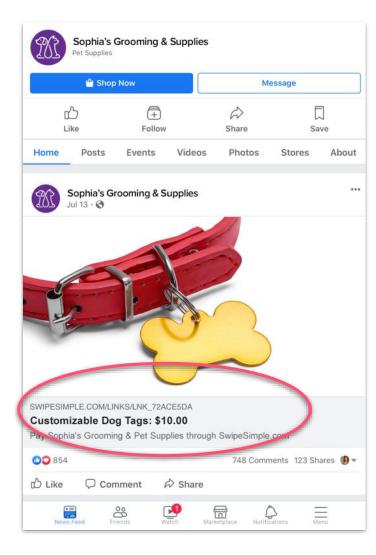


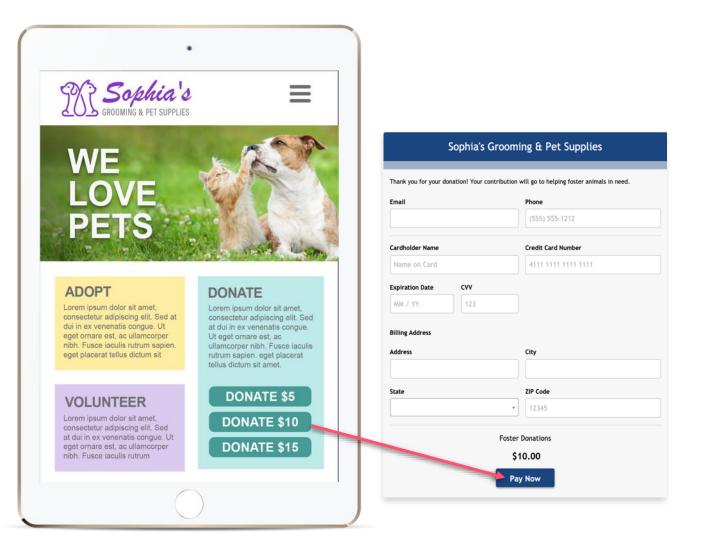
Send links via email or text message directly to your customers

How does Payment Links work?

Open amount	 Allows the customer to decide the amount to pay at the time of payment Especially useful for donations
Specified amount	 Allows the merchant to set a predetermined amount for the customer to pay Can be used for appointment fees, deposits, registration fees, and more
Items	 Merchants can sell specific items from their Item Catalog via Payment Links Good for merchants who are now offering buy online, pick-up in store or curbside pick-up for local customers

Create and Share Payment Links





Ideal Merchants for Payments at a Computer



Service Providers when customer isn't present

- Housekeeping & Home Services
- Landscaping & Horticultural Services
- Pool Cleaning & Maintenance



Businesses that offer Scheduled Payments

- Medical & Dental Offices
- HVAC, General & Electrical Contractors
- Home Security
- Nonprofits, schools, and religious organizations



Businesses that Invoice monthly

- Legal Services, Attorneys
- Tax Preparation Services
- Bookkeeping & CPAs
- Goods Delivery
- Childcare



Regular or Frequent Customer Visits

- Dry Cleaners & Laundromats
- Personal Trainers
- Counseling Services
- Pet Sitters, Trainers & Groomers

SwipeSimple Reporting Dashboard

ales Stats Select a date ran	ge: April 01, 2021 to May 0	5, 2021			
total transactions \$3,237.88	0	# SUCCESSFUL TRANSACTIONS	P	avg. transaction \$26.11	
ビ Transaction Volume					
\$880.13				A	
\$660.10					
\$440.07					2021-05-02
\$220.03					al Entry: \$63.84 Cash: S-
\$0.00 2021-04-02 2021-04-	05 2021-04-08 2021-04	11 2021-04-14 2021-04-17	2021-04-20 2021-04-23	2021-04-26 2021-04-29	2021-05-02 2021-05-05



Stay in the loop with easy-to-use business reporting and management tools



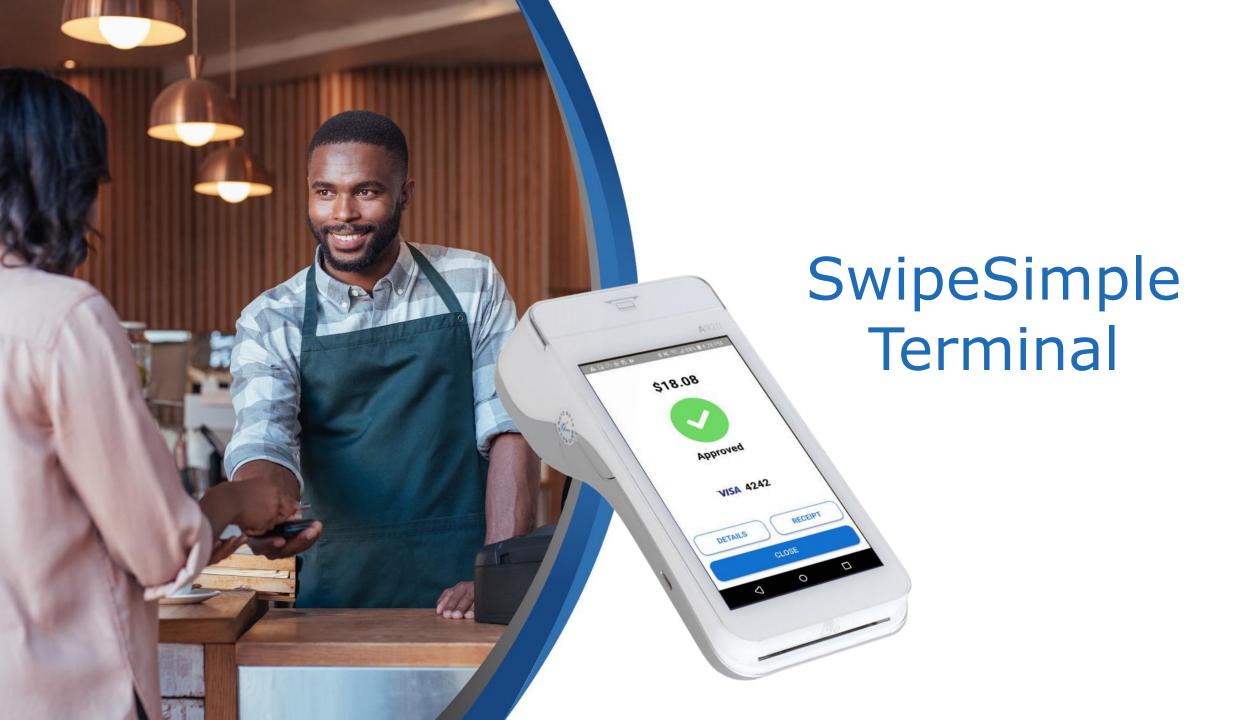
Track sales for specific items or time ranges and see exactly how your business is doing



Download transaction reports from any time period to simplify tax time



Track purchase history down to the customer level and discover new ways to promote and sell more



SwipeSimple Terminal



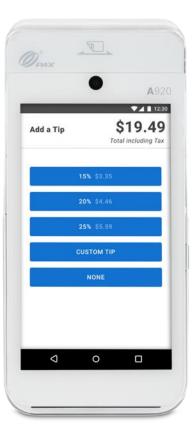
Powerful business management tools at SwipeSimple Reporting Dashboard

SwipeSimple Terminal

Sleek all-in-one semi-integrated payment solution

Helps merchants run their business more effectively

SwipeSimple Terminal



PAX A920

Cellular, Wi-Fi, and long-lasting battery for goanywhere portability

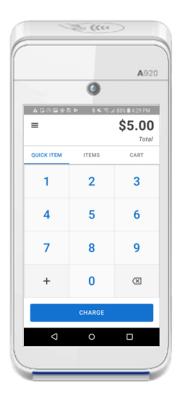
- Supports Post-Auth Tip Adjust for restaurant merchants
- Advanced capabilities make it quick to ring up multiple items
- Manage inventory directly on the device



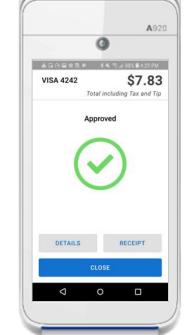
PAX A80

- 4-inch high-resolution touchscreen with durable physical keypad
- Ethernet or Wi-Fi connectivity for dependable performance
- Included power supply plugs right into the wall
- Affordable and loaded with powerful cloudbased functionality

Simple and Easy to Use

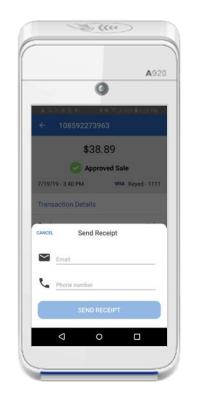


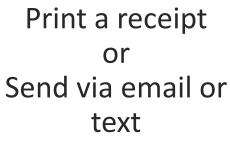
Enter transaction amount

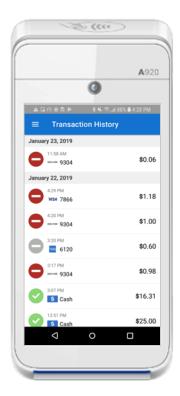


(m) de

Process payment







View past transactions

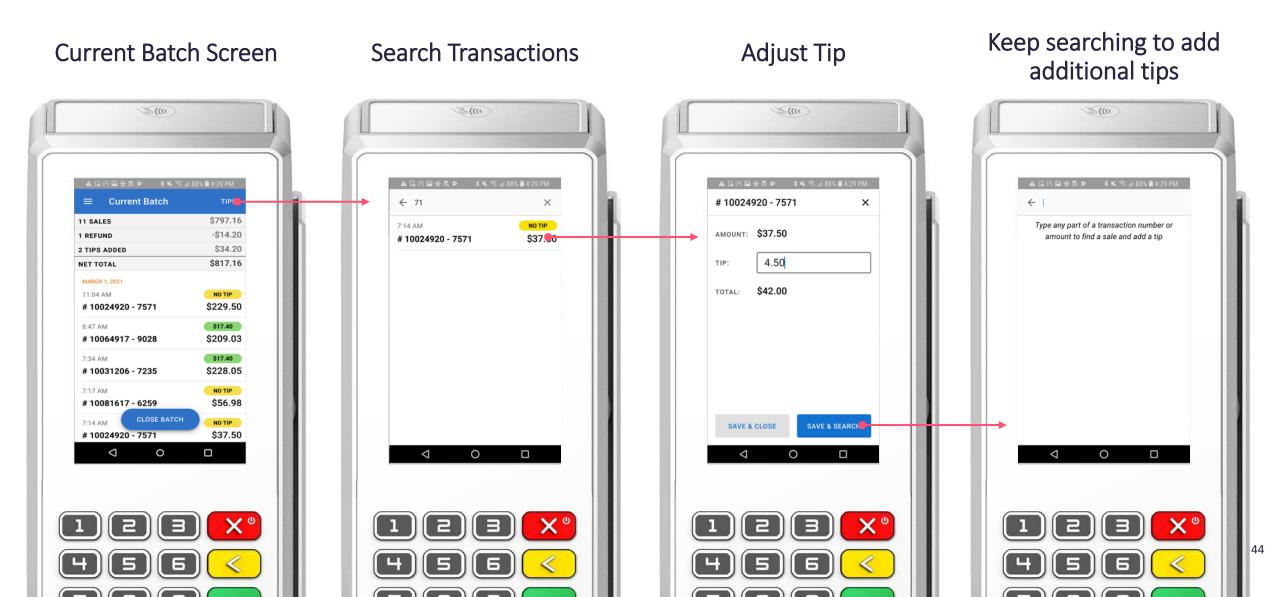
Post-Auth Tip Adjust on Terminal

Accept tips after a transaction is authorized and adjust before closing

•	
	A 92
	∉ 88% 🛱 4:29 PM
	TIPS
BATCH CLOSING TIME: 12:	00 AM (ET)
11 SALES	\$851.16
2 TIPS ADDED	\$65.56
NET TOTAL	\$916.72
OCTOBER 26, 2019	
11:04 AM	NO TIP
# 10024920 - 7571	\$229.50
8:47 AM	\$31.35
# 10064917 - 9028	\$240.38
7:34 AM	\$34.21
# 10031206 - 7235	\$262.26
7:17 AM	
# 10081617 - 6259	\$56.98
7:14 AM	NO TIP
# 10024920 - 7571	\$37.50
Q	

	Subtotal	\$34.00
	Тах	\$3.98
	Amount	\$37.98
	+ Tip	
	= Total	
×		
	Joe	Smith
	Sugge	sted Tips
18%	Tip: S	\$6.87 - Total: \$45.08
20%	Tip: S	\$7.64 - Total: \$45.84
25%	Tip: S	\$9.55 - Total: \$47.75
Method		Magnetic Stripe Read
MID		XXXXXXXXXXXX1111
TID		1234

Easy to Add Tips on Terminal



Ideal Merchants for SST with Post-Auth Tip



Hair Salons & Barbershops



Nail Salons



Small Restaurants with Table Service



Quick Service Cafes & Snack Bars

Merchant pain point while using a traditional terminal	Solving pain point with SwipeSimple featuring Post-Auth Tip Adjust
No method to encourage customers paying with credit cards to tip for a transaction	Key benefit: Tip amount suggestions Approved transaction receipt on SwipeSimple Terminal will show tip amount suggestions below the tip line. Suggestions can be customized as a % of the total sale
Have to use a separate cash register to set up inventory of items with prices and ring up sale	Key benefit: Setup item lists & select items into cart (No cash register required) With SwipeSimple Terminal, merchants can select items and ring up sale directly on terminal without the need for a cash register
Unable to view a list of all transactions processed at any time of the business day	Key benefit: Transaction history screen SwipeSimple Terminal shows a list of all transactions processed through the app - including approved, declined, voided & refunded transactions

Batch Receipt Printing on Terminal

Batch	Repor	t
Terminal SN:		0820618239
Date:		11/11/2020
Time:		12:37:21
Batch #:		
Credit Sales		
Card	#	Amoun
MC	6	\$40.5
VISA	4	\$32.2
AMEX	1	\$18.2
Credit Refunds		
Card	#	Amoun
MC	1	-\$5.7
VISA	1	-\$4.5
Batch Summary	 #	Amoun
Sales Total	11	\$91.0
[Adjustment Name]	11	\$12.0
Total Tips	6	\$10.9
Total Refunds	2	-\$10.2
Batch Total		\$103.84
End of	Report	



A Batch Report prints immediately after a batch closes in Swipesimple



The report prints directly from the device so merchants can close out quickly



Shows credit sales and refunds by card type, total sales, adjusted amount (if applicable) and more



Plus, merchants have access to more robust reporting tools on SwipeSimple Dashboard

SwipeSimple Reporting Dashboard

ales Stats Select a date range: April				
total transactions \$3,237.88	+ successful transaction		vg. transaction	
ビ Transaction Volume				
\$880.13			A	
\$660.10				
\$440.07				
			2021-05-02	
\$220.03			Manual Entry: \$63 Cash: 5-	.84
50.00 2021-04-02 2021-04-05 202	1-04-08 2021-04-11 2021-04-14 2021-04-1	7 2021-04-20 2021-04-23 2021	-04-26 2021-04-29 2021-05-02	2021-05-05



Stay in the loop with easy-to-use business reporting and management tools



Track sales for specific items or time ranges and see exactly how your business is doing



Download transaction reports from any time period to simplify tax time



Track purchase history down to the customer level and discover new ways to promote and sell more

SwipeSimple Register

Paysafes

SwipeSimple Register Key Features

Point of Sale capabilities

Payment terminal capabilities



- Item Modifiers
- Item-Level Taxes
- Optional cash drawer and printer peripherals on Aries8
- Record cash sales
- In-store elegance
 and efficiency

- Easily accepts card payments through swipe, dip or tap
- Card and device contactless
- Void and refunds on the device
- Post-Auth Tip Adjust
- Automatic and manual batching
- Debit Routing

- Modern interface for quick training and improved accuracy
- Customizable tip settings
- Digital receipts via SMS or email
- Full support for SwipeSimple Item Catalog
- Real-time inventory management and transaction history
- Access to SwipeSimple Dashboard , Invoicing, Subscriptions, Virtual Terminal

All in a sleek, modern, all-in-one device

SwipeSimple Competitive Comparison



SwipeSimple Overview



Product	SwipeSimple Payments	SwipeSimple Terminal	SwipeSimple Register
Software Package	SwipeSimple Payments- Included with all Software packages!	SwipeSimple Terminal	SwipeSimple Register
Recommended Devices	Phone, Tablet, Online Dashboard & Virtual Terminal	PAX A920, PAX A920 Pro, and PAX A80	PAX Aries 8, PAX A920, PAX A920 Pro, and PAX A80
Other Devices	N/A	Phone, Tablet, Online Dashboard & Virtual Terminal	Phone, Tablet, Online Dashboard & Virtual Terminal

SwipeSimple Register Software Package

New, enhanced features like:

- Item-Level tax rates
- Item Modifiers
- USB Peripheral support
- Supported on 8" cash register replacement device

Plus, all the core features of SwipeSimple:

- Accept credit charges
- Digital receipts
- Discounts
- Inventory management
- Automatic batch management
- Batch reports
- Post-Auth Tip Adjust
- Accept debit charges

Recommended hardware:

- PAX Aries 8
- Merchant's Android or iOS tablet



Also supported on:

• PAX A920, PAX A920 Pro, PAX A80

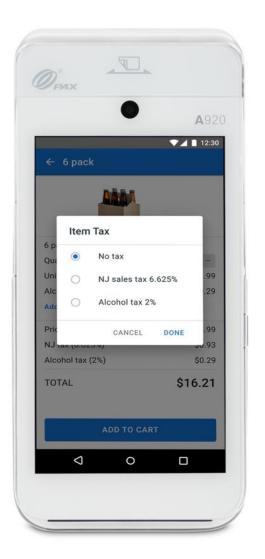
Register Features: Item Modifiers



Now merchants can streamline the in-store checkout flow

- Make order modifications quick and automatic to save time and ring up customized orders faster
- Automatically adjust item prices based on every modification, no mental math required
- Consolidate inventory and sales reports for more accurate bookkeeping

Register Features: Item-Level Taxes



Create custom tax rates for products in the Item Catalog

- Assign different tax rates to individual items to collect exactly the right tax on every transaction
- Effortlessly ring up taxable and nontaxable items in the same transaction
- Eliminate the guesswork and automatically calculate tax rates for different jurisdictions

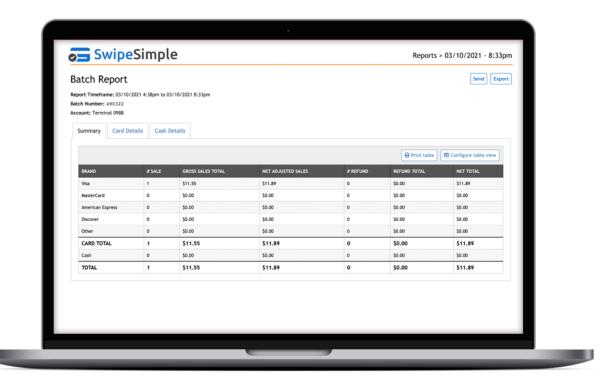
Register Features: USB Peripheral Support



Expanded 8-inch touchscreen delivers full Point of Sale capabilities

- Connect peripherals quickly and easily via USB
- Customizable with high-capacity receipt printers, different size cash drawers, or other hardware
- Expandable plug-and-play functionality lets merchants add more peripherals whenever they need them

Online Batch Reporting



Now merchants can view their batch reports from any computer

- Built-in cloud dashboard provides safe, secure accounting of daily business activities
- Merchants can log in remotely and stay connected with their business from anywhere
- Worry-free reporting saves merchants trouble and lets them see all their transactions at a glance

SwipeSimple Register Hardware Bundle



Expanded 8-inch touchscreen delivers full Point of Sale capabilities

- PAX Aries8 Kit with integrated communications plate
- Star Micronics TSP143IIIU USB high capacity printer
- Star Micronics 37965600, 16x16" printerdriven cash drawer
- <u>PAX PX5 PX7 Aries6 and Aries8 Credit Card</u>
 <u>Stand</u> by Swivel Stands

SMB Product - Feature Comparison Matrix

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	SwipeSimple	Square	clover	Vital
Hardware				
Countertop fixed register	SwipeSimple Register	Square Register	Clover Station	Vital Select
Smart terminal	SwipeSimple Terminal	Square Terminal	Clover Flex, Clover Mini	Vital Plus
BYOD smartphone	SwipeSimple Mobile App	Square Reader	Clover Go	Vital Mobile
BYOD tablet	SwipeSimple Tablet	Square Stand	-	-
Core applications				
Point of Sale	SwipeSimple Register	Square Point of Sale	Clover Point of Sale	Vital Point of Sale
Cloud based inventory & item tracking	SwipeSimple Reporting Dashboard	Square Inventory	Clover Point of Sale	Vital Back Office
Appointments	-	Square appointments	Clover Appointments	-
/irtual Terminal	SwipeSimple Payments	Square Virtual Terminal	Clover Virtual Terminal	-
Invoices	SwipeSimple Payments	Square Invoices	Clover Virtual Terminal	-
Card on File	SwipeSimple Payments	Square Customers	Clover Virtual Terminal	-
Subscriptions & installment payments	SwipeSimple Payments	Square Invoices	Clover Virtual Terminal	-
Ecommerce hosted payment pages	SwipeSimple Payments	Square Checkout	Clover Dashboard	-
Ecommerce payment processing APIs	-	Square APIs	-	-
Real time transaction reports	SwipeSimple Payments	Square Dashboard	Clover Reports	Vital Back Office
Fop customer tracking	SwipeSimple Reporting Dashboard	Square Dashboard	Clover Insights	-
Customer records	SwipeSimple Reporting Dashboard	Square Customers	Clover insights	-
Business analytics	SwipeSimple Reporting Dashboard	Square Analytics	Clover Insights	Vital Back Office

Source: Brand public websites. Updated 2/22/2022

SwipeSimple Register -vs- Square Stand



Hardware	 Comparable card acceptance (swipe/dip/tap/keyed) Comparable USB Printer & Cash Drawer Support Full hardware is ~ \$150 less than Square Stand, iPad, Printer & Cash Drawer SS Register has built-in keypad & card reader; not separate pieces
Software	 Comparable software features for Inventory, item modifiers, online reporting Square supports broader overall software features & additional tiers SS Register supports Debit card processing, Auto Adjust, etc SS Register provides a channel-friendly pricing structure

SwipeSimple Register -vs- Clover Mini



Hardware	 Comparable card acceptance (swipe/dip/tap/keyed) Comparable Cash Drawer Support SS Register 8 w/ USB Printer is ~ \$100 more than a Clover Mini + Cash Drawer SS Register has a larger screen (8" versus 7")
Software vs Clover Register Lite	 Monthly cost is comparable; Clover Register Lite + TransArmor is \$14.95/month With SS Register, Reseller controls transaction rates; Clover fees are billed directly to merchant SS Register has broader "Order / Cart Management" features included Clover has broader "Employee Management" features included SS Register has broader "Gateway Payments" features, for additional fees Clover has broader "Customer Engagement" features, for additional fees

Ideal merchants for SwipeSimple Register



Deli & convenience stores



Local coffee & bakeries



Florists & gift shops



Auto Service & Repair

Merchant pain point	Solving their pain point with SwipeSimple Register
Local coffee shop needs an easy solution for customizing each coffee order. They are forced to manually calculate the price for any add-ons.	Key benefit: SwipeSimple Register offers customizable Item Modifiers that allows merchants to include real time customizations and add-ons automatically.
Convenience store sells alcohol and tobacco along with other food items. They are unable to collect tax for alcohol and tobacco because their payment solution only allows single tax rates.	Key benefit: SwipeSimple Register offers customized tax rates that a merchant can select during checkout. They can also summarize their tax reports at the end of the day with SwipeSimple Reporting Dashboard .
A retail store needs an efficient way to build their Item Catalog, including different sizes for the items they sell.	Key benefit: SwipeSimple Register offers merchants a way to easily set up their Item Catalog with modifiers. They can upload items to automatically build out their Item Catalog, making their business more efficient.

Business Types

Services





Retail

Food & Beverage



SwipeSimple for Services

Provides simple, secure payment options to serve clients better

Auto repair, construction/renovation, cleaning, non-profits, salons, landscaping, HVAC, laundromats, professional services, and many more!

Offer Customers Tipping Options

Track Employee Sales and Tips

Send Invoice and Track Payments

\$69.71 Total with taxes and tip	
Add tip	
5% (\$2.75)	
10% (\$5)	
15% (\$8)	~
20% (\$11)	
Custom	
Cancel Continu	ie.
Server Commen	~

Q Enter a search term	Export		Add new Report	
Showing 1 to 10 of 18 entries	🖨 Print Ta	ble 🏚	Configure Table View	
Employee name	Email	Sales	Tips	
Nicole Johnson	nj@swipesimple.com \$10,993		\$109	
Erik Grove	eg@swipesimple.com	\$2,502	\$27	
Robert Carroll	rc@swipesimple.com	\$9,910	\$96	
Ronald Smith	rs@swipesimple.com	\$4.292	\$45	

Customer: Jenna Bonilla	
Subject	
Invoice 0123 from Sally's Hair Salon	
Send invoice by email	
jb@swipesimple.com	
Send invoice by SMS	
(555) 555-1313	
Send me a copy of the invoice by email	
Send Invoice	

SwipeSimple for Retail

Makes it easy to take payments in-store or online

Groceries/delis, liquor store, florists, building materials, clothing, general stores, furniture, appliances, and many more!

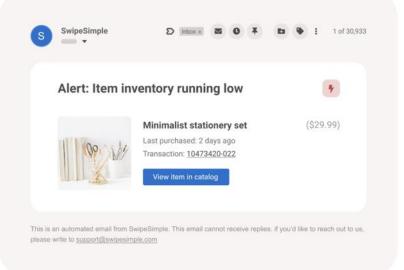
Easily Manage Inventory

Item Name	Picture	SKU	Price
Chocolate croissant		46254	\$4.99
Latte	Ø	36537	\$3.99
Hot chocolate	國	36547	\$1.99
Cappuccino	0	38343	\$5.99

Print & Send Customized Receipts

Get Automatic Notifications

urchas	se receipt 💶 🛛 🛛 Intex 🛛		0	*	D	٠	1	1 of	30,933
2 3	•		1:00	6 PM (2	hours a	igo)	*	*	:
	Four Seasons Plant Store								
	2315 Holt St. Lake Worth, FL 33463								
	TRANSACTION #	12345678-3567							
	DATE	02/12 12:15 PM							
	RESULT AUTH CODE			02	12 12:1	5 PM 2140			
	TRANSACTION METHOD					2140 YED			
	TRANSACTION METHOD TRANSACTION TYPE					SALE			
	CARDHOLDER NAME				WILLS				
	CARD		xxx	00-000					
	CARD TYPE					VISA			
	1 x Flower power party package				\$40	00.00			
	Subtotal					\$400			
	Tax					\$28			



SwipeSimple for Food & Beverage

Allows merchants to accept payments at the counter, at the table, or online

Small coffee shops, bakeries, food trucks, taquerias, pizza delivery, catering, and many more!

Print & Send

Customized Receipts

Easily Modify Orders

Item Mo Choose 1	odifiers option			3.03 PM (3 hours ago) 🔺 🔦 🚦	Discounts
0 5	Toppings Choose 1 option		City Bakery Coffee & Tea 4787 Hiltoreal Circle. Cambridge, MN 55008		Q, Search discounts
	choose roption				Opening day
• 🛐			TRANSACTION # DATE RESULT	2371-387939 04/12/2021 12:15 PM 04/12/2021 12:15 PM	Savvy Saturday
0 🍯	🔿 🥘 Ketchu	p \$0.50	AUTH CODE TRANSACTION METHOD TRANSACTION TYPE CARPHOLDER NAME	7427 KEYED SALE LISA C	New customer BYO mug
	Mustar	d \$0.50	CARD	3000X-3000X-3002X-1121	Free refill
	Mustar	u \$0.50	CARD TYPE	VISA	BOGO Croissant
	Onions	\$0.50	1 Latte 1 Croissant, Chocolate	\$4.75 \$3.50	Employee discount
			Subtotal	\$8.25 \$0.63	Fresh Friday

Offer Sales and

Discounts

Created

04/05

04/05

04/05

03/14 03/14 03/14 Welcome offer

Amount

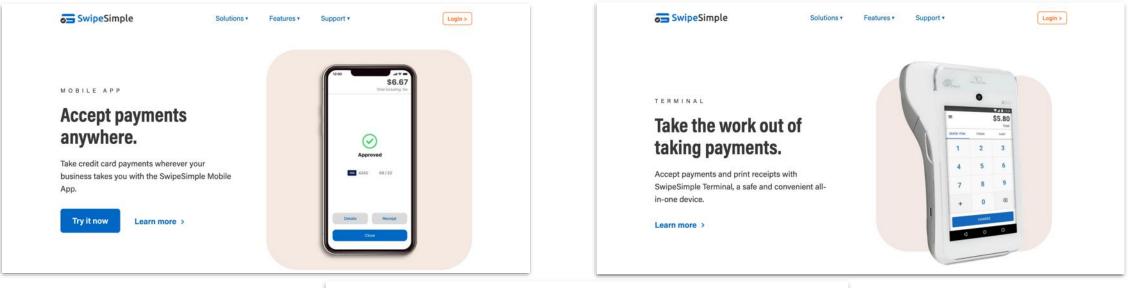
\$ 5.00

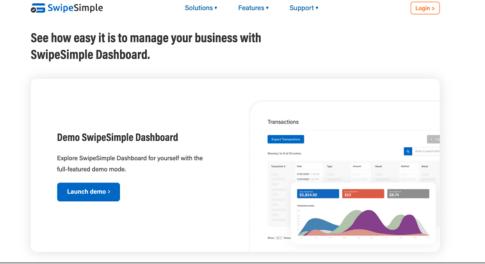
All product Add-ons All product All product

Cance

Sales Enablement

Using SwipeSimple.com to Sell





How to Demo SwipeSimple

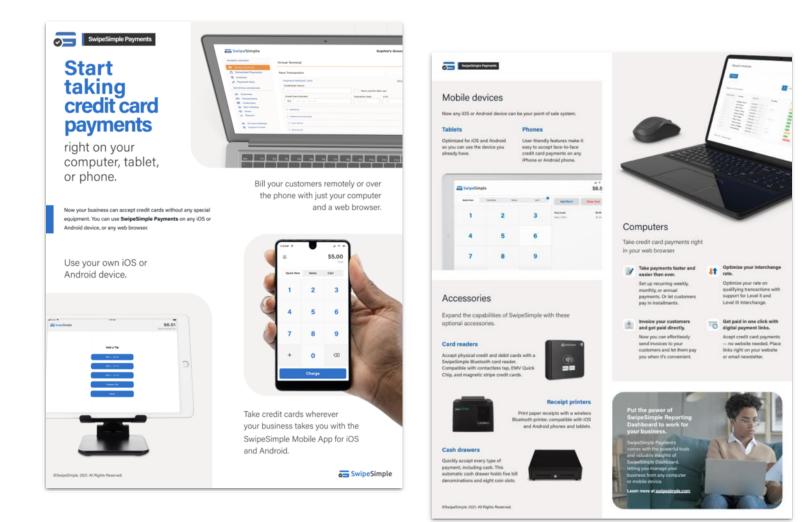
At your Computer	Mobile	Terminal	Register
Demo SwipeSimple at your computer by visiting: <u>http://swipesimple.com/virtual-terminal</u> OR <u>http://app.swipesimple.com/demo</u>	Download SwipeSimple from the Google Play store or App Store for iOS Select Demo Mode to explore what SwipeSimple has to offer!	<complex-block></complex-block>	Coming soon!

Demo Videos

See demo videos of all the SwipeSimple features we discussed today by visiting our Content Hub or clicking <u>here</u>.

SwipeSimple demo videos See how SwipeSimple takes the work out of taking payments with this series of short demo videos. SwipeSimple SwipeSimple SwipeSimple Invoices Virtual Terminal Terminal **PAX A920** A AL 5 MIN 2 MIN 4 MIN Invoices: Send via SMS text & email Virtual Terminal: card on file & more SwipeSimple Terminal on PAX A920

Sales Materials



Access 1-sheets, videos and more here: home.swipesimple.com/contenthub

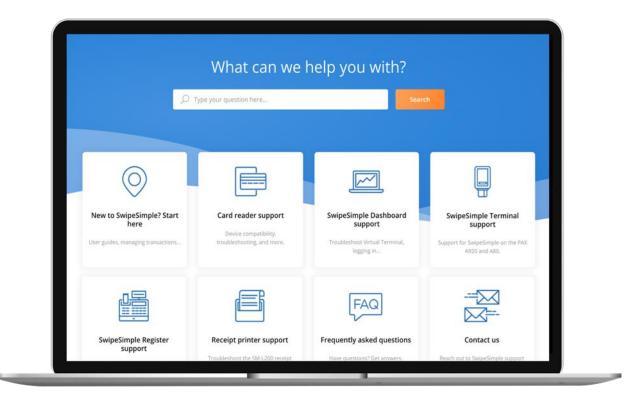
Email Series



- Learn about new and existing features in an clear, easy way
- Sent twice per month
- Includes links to demo videos and additional sales resources

Sign up here: https://fly.cardflight.com/l/748973/2019-08-07/2dvm

Customer Support Center



Online Customer Support Center at SwipeSimple.com

- Viewable directly from the website -
 - no login required
- Comprehensive FAQs
- User guides
- Card reader compatibility lists
- Troubleshooting tips

CardFlight Sales Support





Natalia Leonardis VP of Business Development

Email natalia@cardflight.com

Rinda Sutrathada Partner Operations Associate

Email rinda.sutrathada@cardflight.com





CardFlight is a leading payment technology company.

Trusted by more than **100,000** merchants

Sold by 80+ banks, financial service providers, and ISOs.

We take the work out of taking payments.



Simple. Easy-to-use.



Thank you!

